

Baseline characterization of aquaculture systems in Kwara State Nigeria



Hatchery Surveys



Section A: Hatchery Identification & Roster

Hatcheries' Characterization Study in Kwara - Nigeria

▼ INTRODUCTION AND CONSENT

[Before starting the interview, read aloud the following paragraph and ensure that the respondents understand before asking for their consent.]

Good morning/afternoon. In collaboration with WorldFish, we are conducting a study to understand how fish seed is produced and disseminated to different actors including traders and farmers. You were randomly selected for this. Your name will not appear in any data that is made publicly available. The information you provide will be used purely for research purposes. Your participation in the study is voluntary and you do not have to participate if you don't want to. You may withdraw from the study at any time and if there are questions that you would prefer not to answer then we respect your right not to answer them. You may ask questions at any time and if after the survey/interview you have any questions, you can contact Ajibola Olaniyi from Worldfish. This interview will take about 1 hour.

Do you accept to provide information?



Yes



 Take few minutes to explain the purpose of the survey and ask for consent from respondent



▼ HATCHERY IDENTIFICATION INFORMATION Time interview started hh:mm Country Nigeria State Kwara Nassarawa LGA code Village code

Record the identification information of the Hatchery



ada af tha annunayata		
ode of the enumerato		
dummy1		
dummy2		
dummy3		
O dummy4		
odummy5		
O dummy6		
odummy7		
dummy8		
dummy9		
dummy10		

 Identify yourself and the name of the respondent



Sex of the respondent
○ Female
O male
What is your age? (Years)
16-20 years old
21-29 years old
30-35 years old
36-60 years old
O 60 years and above
What is your role at the hatchery?
Hatchery owner
Hatchery manager
Other, specify
How many years have you been working in fish seed production business?

- SexAgeRoleExperience



What species of fish seed do you produce?
Catfish
Tilapia
Other, specify
Specify other fish seed
Telephone or mobile number
Are you a member of a cluster
Yes
O No
What is the name of the cluster?

- Species of fish seed produced.
- Contact information
- Cluster membership

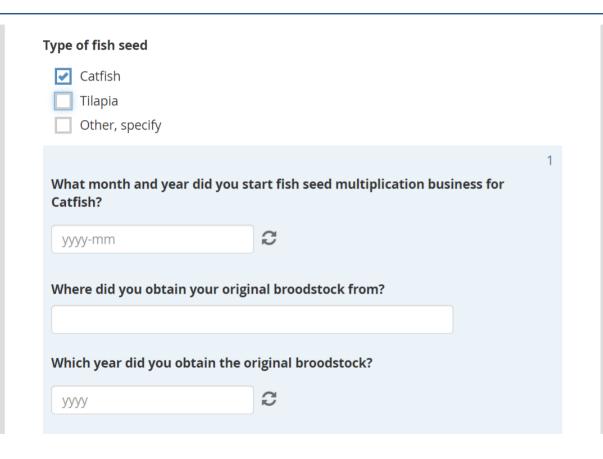


	are the main challenges you face in your daily fish seed multiplication or ng business?
	Lack of enough brood fish
	Lack of market for tilapia
	Low price for tilapia fish seed
	Low production capacity
	Lack of credit
	Limited skills and technical knowhow in fish seed production
	High incidence of diseases
	High competition in the market
	Poor quality of feed
	Lack of feed and fertilizer
	Limited supply of water
	Poor water quality
	Limited skilled labour
	Labour burdens (unavailability of labour of any type)
\checkmark	Other, specify
Speci	fy other challenges

- Challenges faced in fish seed business
 - Select all that applies



Section B: Brood Stock Management



Record the details for each type of fish seed produced.

- Year of start
- Source of brood stock
- Year of obtaining original brood stock



Have you ever replaced your broodstock for Catfish since you obtained the original broodstock?
O Yes
O No
Do you produce your own broodstock for Catfish?
O Yes
O No
How many spawn cycles (numbers) for brood stock production per year?
Do you exchange brood stock with other hatcheries?
O Yes
O No
What are the main reasons why you exchange brood stock with other hatcheries?- select all that apply
To minimize inbreeding
To ensure diversity
To satisfy customer demand
Other (specify)
How long (days) was the nursing period for Catfish from hatching to selling?
•

- Brood stock replacement
- Production of own brood stock
- Brood stock exchange.
- Main reasons of exchange
- Nursing period



Do you maintain separate ponds/facilities for different broodstock?
separate
mix
o both
How do you separate ponds/facilities for broodstock?
different sex
different age
different strain
Other (specify)
Are batches of seed maintained separately up to the time of sale (e.g. by date of spawning and/or broodstock used)?
○ Yes
○ No
Did you receive any training about brood fish management during the past two years?
O Yes
○ No

- Separation of brood stock
- Separation criteria
- Batch separation
- Training on brood fish management



Section C: Biosecurity Measures

Are there hand washing facilities at the entrance of the hatchery
O Yes
○ No
Is there a footbath at the entrance of the hatchery
O Yes
○ No
Do you apply quarantine when receiving/purchasing brood fish?
○ Yes
O No
Do you check for parasite on brood fish?
O Yes
○ No
Which of the following facilities do you currently have at your hatchery?
Brood fish pond
Hatching and spawning tanks
Nursing pond

- Handwashing facilities
- Foot bath at entrance
- Quarantine of new brood fish
- Parasite check
- Facilities



Do you have any equipment for measuring water quality at the hatchery?
Yes
O No
What parameters do you look at when measuring water quality for your hatchery?
Select all mentioned. Do not prompt the respondent but record as mentioned.
temperature
dissolved oxygen levels
□ pH
ammonia and nitrite levels
Other (specify)
What actions do you take if water quality is detected to be poor? Select all mentioned. Do not prompt the respondent but record as mentioned.
water exchange
use oxygen tablets
use water treatment chemicals
water treatment using sand filter
Other (specify)

- Water quality
- Equipment
- Parameters
- Actions if poor water quality is detected



Do you disinfect tanks and accessory	equipment such	as pumps,	filters,	pipes,	and
trays?					

- Yes
- O No

How often do you disinfect tanks and accessory equipment such as pumps, filters, pipes, and trays?

- After every harvest
- After two harvests
- After three harvests
- After four harvests
- After five harvests
- After more than five harvests

- Tanks and accessory disinfection
- Frequency of disinfection



Did you experience any abnormal mortality during last 12 months?	
Yes	
O No	
What types of symptom did you observe?	
Show the picture to respondent and ask him/her to identify the symptom	
Lethargy	
	image
O Loss of balance	
O Loss of appetite	
Swimming at the surface	
	i mage
Erratic swirling	
Fish gasping air at the surface	image

- Abnormal mortality
- Symptoms (show the pictures)



		i mage
C	Eye opacification] image
C	Eye exophthalmia/ Popey	 ☑ image
C	Eye endophthalmia/eye shrinkage	 ☑ image
C	Skin erosions	image
C	Skin discoloration	
C	Open wounds	i mage
C	Abdominal distension/swelling	i mage
		image
	Scale protrusion/detachment	image

• Symptoms (show the pictures)



If you observed abnormal mortality, what do you think caused the abnormal mortality of fries/fingerlings?

Select all mentioned. Do not prompt the respondent but record as mentioned. Handling stress **Grading stress** Treatment stress (chemical, antibiotics, others) Sudden heavy rainfall Flooding Change in salinity Sudden temperature fluctuation Long exposure to abnormal water temperature (too cold, too hot) Water quality stress (due to exogenous pollution) Water quality stress (due to high level of ammonia, nitrite, low oxygen, pH other factors) Bacterial disease Viral disease Parasitic disease Introduced new species After introducing new stock Affected by neighbouring pond/tank Other diseases No suspected causes Other (specify)

- Causes of abnormal mortality.
 - Select all that applies



What action did you take in response to the abnormal mortality
Harvest all the fries/fingerlings
☐ Drain and dry the pond
Apply chemical, antibiotic, probiotic
Use aqua products for water treatment
Salt
No intervention (do nothing)
Other (specify)
Specify other
How do you manage the dead fries/fingerlings?
remove and burry
leave in the pond
remove and dispose elsewhere
Other (specify)
Specify other

- Responses to abnormal mortality
 - Select all that applies
- Management of dead fries/fingerlings



exchange waterwater treatment using chemicalsno action	How do	you manage the water after disease attack
no action	ex	xchange water
	W	ater treatment using chemicals
Other (checify)	no	o action
Other (specify)	☑ Ot	ther (specify)
Specify other	Specify	other

 Management of water after disease attack



Section D: Fry Production

- Record the production details
- Source of brood stock
- Number of brood stock
- Weight in grammes



Did you buy the broodfish of Catfish?
O Yes
O No
How many hatching cycles of Catfish did you have in the last 12 months?
What was the quantity of fry of Catfish produced in the last 12 months
How long (days) was the nursing period for Catfish from hatching to selling?
What quantity of fries of Catfish was sold in the last 12 months
Weight (g) per piece of fries of Catfish sold [if no records, let the respondent provide an estimate]
[in the records, fee the respondent provide an estimate]
At what price/ piece did you sell fish seed of Catfish, on average (Naira)

- Number of hatching cycles
- Days of nursing
- Quantity of fries produced
- Weight per piece
- Price per piece

Take note of the units of measurement!



Who bought the fish seed of the Catfish?
Grow-out farmer
Fellow hatchery
Nursery operator
Fish seed trader / agent
○ NGO
Government
Farmer group / cooperative
Other (specify)
What was the mode of payment for the seed of Catfish that you sold?
cash
O credit
oboth cash and credit

- Customers
- mode of payment



Section E: Fertilizer Use and Cost

0	Yes
0	No
What	t types of fertilizer or manure did you apply?
	Diammonium phosphate (DAP)
	Triammonium phosphate (TSP)
	Urea
	Calcium ammonium nitrate (CAN)
	Lime
	Muriate of potash
	Gypsum
	D. H.
	Poultry manure
	Other manure

- Fertiliser use
- Type of fertiliser
 - Select all that apply



Triammonium phosphate (TSP)
☑ Urea
Calcium ammonium nitrate (CAN)
Lime
Muriate of potash
Gypsum
Poultry manure
Other manure
Other (specify)
> Fertilizer applied
What amount (in Kg) of Urea did you apply for fish seed production during the past 12 months?
What was the TOTAL COST of the Urea that you applied for fish seed production during the past 12 months? Naira
\$

Record

- the quantity applied
- Total cost for the past 12 months



Section F: Chemicals for Water Treatment & Other Uses

	you apply any chemicals for your fish seed production at your hatchery during last 12 months?
•	Yes
) No
Wha	at types of chemicals did you apply?
	Oxygen tablets
	Antibiotics
	Hormones for sex-reversal e.t.c
	Probiotics
	Ethanol
	Water treatment chemicals
	Herbicides
	Pesticides
	Chemicals for cleaning the equipment
	Other (specify)

- Chemical use
- Type of Chemical
 - Select all that apply



Pesticides	
Chemicals for cleaning the	equipment
Other (specify)	
» Information on fish seed sold	
	1
What amount (in Liters) of Che for fish seed production during	emicals for cleaning the equipment did you apply g the past 12 months?
for fish seed production during What was the TOTAL COST of t	
for fish seed production during What was the TOTAL COST of t	g the past 12 months? he Chemicals for cleaning the equipment that
for fish seed production during What was the TOTAL COST of t you applied for fish seed production	g the past 12 months? he Chemicals for cleaning the equipment that

Record

- the quantity applied
- Total cost for the past 12 months



Section G: Feed Application & Cost

months?	at your hatchery in the last 12	
Formulated commercial feed (floating) 2mr Formulated commercial feed (floating) 3mr Formulated commercial feed (floating) 4mr Formulated commercial feed (floating) 5mr Formulated commercial feed (floating) 6mr Formulated commercial feed (sinking) 2mn Formulated commercial feed (sinking) 3mn Formulated commercial feed (sinking) 4mn Formulated commercial feed (sinking) 5mn	Farm-made feed (floating) 3mm Farm-made feed (floating) 4mm Farm-made feed (floating) 5mm Farm-made feed (floating) 6mm Farm-made feed (sinking) 2mm Farm-made feed (sinking) 3mm Farm-made feed (sinking) 4mm Farm-made feed (sinking) 5mm Farm-made feed (sinking) 5mm Farm-made feed (sinking) 6mm	
Formulated commercial feed (sinking) 6mn Farm-made feed (floating) 2mm	Household / kitchen waste Mixed commercial and farm made feed	

Feed use — brood fish

Select all that applies



vilixed commercial and farm made feed
Other (specify)
None
» Feed applied for brood fish
1
How much Mixed commercial and farm made feed did you apply for fish seed production (kg)?
% of protein in Mixed commercial and farm made feed
of protein in wixed commercial and farm made reed
Did you buy the Mixed commercial and farm made feed
Yes
O No
Total cost of Mixed commercial and farm made feed feed applied (Naira)

Record

- the quantity applied
- % of protein
- Total cost for the past 12 months



Feed for one cycle of fingerlings

What type(s) of feed did you apply for fingerlings production at your hatchery in the last 12 months?

Formulated commercial feed (floating) 2mm		Farm-made feed (sinking) 2mm
Formulated commercial feed (floating) 3mm		Farm-made feed (sinking) 3mm
Formulated commercial feed (floating) 4mm		Farm-made feed (sinking) 4mm
Formulated commercial feed (floating) 5mm		Farm-made feed (
Formulated commercial feed (floating) 6mm	H	Farm-made feed (3.
Formulated commercial feed (sinking) 2mm	H	Household / kitch	
Formulated commercial feed (sinking) 3mm	H		l and farm made feed
Formulated commercial feed (sinking) 4mm	Η		i aliu iailii iliade leed
Formulated commercial feed (sinking) 5mm	님	Other (specify)	
Formulated commercial feed (sinking) 6mm		None	Feed use -
Farm-made feed (floating) 2mm			fingerlings
Farm-made feed (floating) 3mm			 Select all that
Farm-made feed (floating) 4mm			11
Farm-made feed (floating) 5mm			applies
Farm-made feed (floating) 6mm			



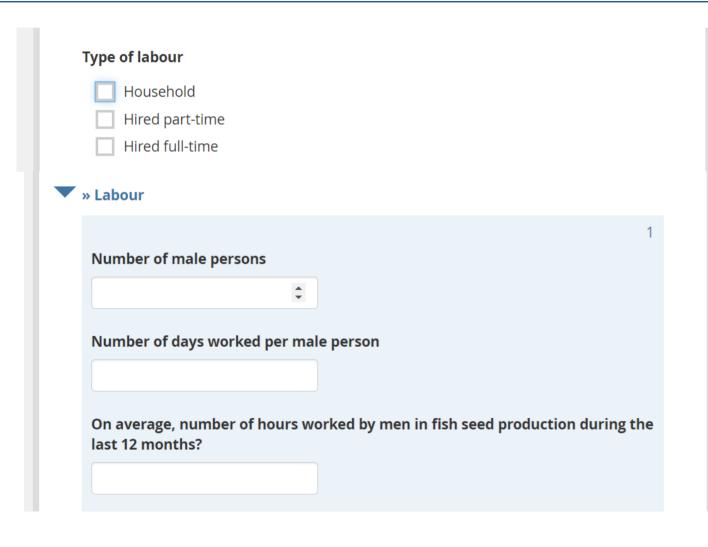
	nen waste	
Mixed commerc	al and farm made feed	
Other (specify)		
None		
Feed applied for fin	gerlings	
		1
How much Mixed co production (kg)?	mmercial and farm made feed did you apply for fish seed	
	‡	
	d commercial and farm made feed	
% of protein in Mixe	u commercial and farm made feed	
% of protein in Mixe	d commercial and farm made feed	
	ed commercial and farm made feed	

Record

- the quantity applied
- % of protein
- Total cost for the past 12 months



Section H: Labour Use & Cost



Type of labour

Number of

- Male persons
- Days worked
- Hours work



Number of female person days
Number of days worked per female person
On average, number of hours worked by women in fish seed production during the last 12 months?
Total amount of money paid for men during the past 12 months? Naira
Total amount of money paid for women during the past 12 months?

Type of labour

Number of

- female persons
- Days worked
- Hours work

Total amount paid

- for men
- for women



Section I: Other Expenses in Fish Seed Production

Now, I will ask you about other expenses you may have incurred in fish seed production during the last 12 months. Type of expense for Land and building Land Site evaluation & selection cost Warehouse (for equipment and feed) Offices and on-site housing facilities Other (specify) Specify other

Other expenses

Select all that applies



» Land and building expenses

	1
Do you have this item/facility?	
Yes	
O No	
Is this rented/leased or bought/owned?	
Bought/ owned	
Rented/ leased	
What year was acquired or built?	
уууу	
Total cost of purchase/ rental per lease period	
Naira	
If bought, what is the estimated lifespan/useful life of the facility (in years) from the time it was bought?	

- Provide details for the expenses.
- If bought, indicate the year.
- Total cost.
- Estimated life span (very important).



Type of expense for Pond construction

4	Construction & installation of fish pond
	Water system (water inlet and outlet/monk)
	Plumbing/pipping system
	Pumps
	Aerators
	Scoop nets etc.)
	Other (specify)
vne	of expense for Machinery, equipment, furniture & fittings
	or expense for machinery, equipment, furniture a neemgo
	Generator
	Cold storage or refrigerator for hormone and chemicals
	Water quality equipment (including oxygen meters)
	Security/monitoring equipment (CCTV, lights, etc.)
	Other (specify)

Pond construction

- Type of expense
- Machinery, equipment, furniture and fittings
- Select all that applies



 Construction & installation of fish pond ✓ Water system (water inlet and outlet/monk) ☐ Plumbing/pipping system ☐ Pumps ☐ Aerators ☐ Scoop nets etc.) ☐ Other (specify) ✓ » Pond construction expenses 	
Plumbing/pipping system Pumps Aerators Scoop nets etc.) Other (specify)	
Pumps Aerators Scoop nets etc.) Other (specify)	
Aerators Scoop nets etc.) Other (specify)	
Scoop nets etc.) Other (specify)	
Other (specify)	
» Pond construction expenses	
Do you have this item/facility?	
○ Yes	
O No	
Is this rented/leased or bought/owned?	
Bought/ owned	
Rented/ leased	
Total cost of purchase/ rental per lease period	

- Provide details for the expenses.
- Total cost.



Type of expense for Other materials/tools		
Pelleting machine	Record details	for
Oxygen tanks	each of the Ot	
Plastic tank for transport		
Plastic tank for spawning	material/tools	
Hapas for breeding, spawning &fry rear	cost incurred.	
Troughs for hatching and fry rearing		
Aerator for transport		
Car/trucks	Do you have this item/facility?	
Motorcycle / motorized rickshaw	Yes	
Fry/fingerling graders	O No	
Other (specify)	Is this rented/leased or bought/owned?	
	Bought/ owned Rented/ leased	
	Total cost of purchase/ rental per lease period Naira	

Type of expense for Other variable costs

\checkmark	Grid electricity
	Liquefied petroleum gas (LPG)
	Fuel (diesel, petrol, e.t.c),
	Wood/charcoal
	Transport cost for feed
	Water supply and draining out
	Transport cost for fish
	Harvesting cost
	Other costs e.g. ropes, tubes, batteries, torches e.t.

	1
Did you incur any expenses related to Grid electricity	
What was the total cost (Naira) incurred for the expense?	

Record details for each of the variable cost incurred.



Section J: Management practices

On a scale of 0 (very poor) to 10 (excellent), how would you rate the quality of fish seed that you produce?



What measures or practices are you currently implementing in order to ensure production of quality fish seed for your clients?

- Attend regular trainings about fish seed quality
- Produce mono-sex tilapia
- Improved feeding of fish seed
- Use grader to grade the fingerlings of same size
- Avoid mixing of brood stock
- Only get brood stock from trusted nuclei (TBNs)
- Improved aeration of the water
- Use of chemicals to remove impurities in water
- Improved transportation using oxygenated bags
- Perform behaviour response checks on fry
- Other (specify)

- Perceived quality of own fish seed
- Measures to ensure quality fish seed
 - Select all that applies



Where did you learn about fish seed quality management from?
Relative
Fellow hatchery
Extension agent
NGO
Research institute
Radio
Trader / commission agent
☐ TV
Cell phone
Other (specify)
Specify other

- Source of learning about fish seed quality management
 - Select all that applies.



Section K: Certification

Are you aware of any aquaculture standards or certification process?
Yes
○ No
Are you involved in any inspection scheme for fish seed quality?
○ Yes
○ No
What do you think would be the advantages of participating in inspection schemes for fish seed quality?
A certificate is awarded to demonstrate competence in quality seed production
Enhances trust among clients that quality is good
Provides guidelines on quality fish seed production
Creates a good image for the hatchery
Ensures that clients get quality fish seed
To obtain a better market price
Other (specify)
Specify other

- Awareness of certification processes
- Any inspection.
- Advantages of participating in inspection schemes



f tilapia hatchery, do you think your customers will be interested in certified ilapia seeds?
Yes
○ No
f catfish hatchery, do you think your customers will be interested in certified atfish seeds?
Yes
○ No
f tilapia hatchery, would price for certified tilapia fish seed be different from that of non-certified seed?
Yes
○ No
f tilapia hatchery, how different would the price be for certified tilapia seed?
Olower
O lower O higher

- Customer interest in certified seeds
- Price differences between certified and non certified seeds

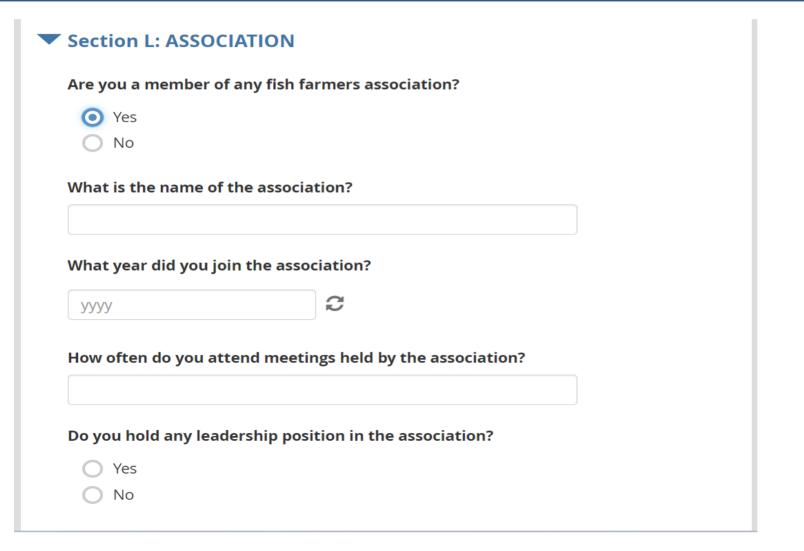


If tilapia hatchery, would price for certified tilapia fish seed be different from that of non-certified seed?	
O Yes	
O No	
If tilapia hatchery, how different would the price be for certified tilapia seed?	
Olower	
higher	
If catfish hatchery, would price for certified catfish seed be different from that of non-certified seed?	
non-certified seed?	
non-certified seed? Yes	
non-certified seed? Yes No	
non-certified seed? Yes No If catfish hatchery, how different would the price be for certified catfish seed?	

 Price differences between certified and non certified seeds



Section L: Association



 Membership to a farmer association

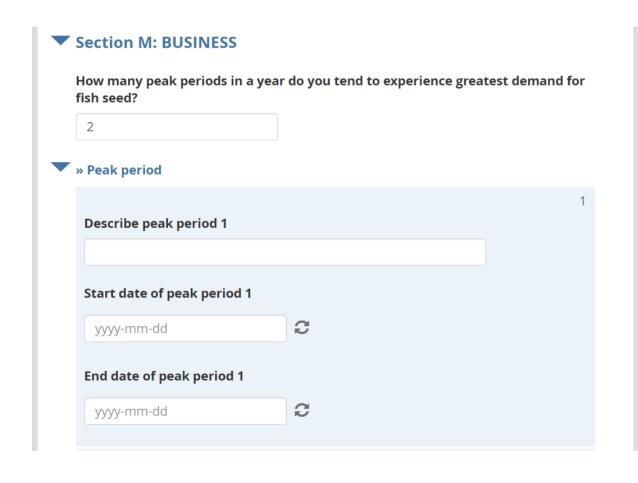


What year did you join the association?	
ууууу	
How often do you attend meetings held by the asse	ociation?
Do you hold any leadership position in the associate	tion?
YesNo	
How many women are members in the association	 Number of men and women in the association
How many men are members in the association?	
	RESEARCH PROGRAM ON Fish

are the main services that you re 2 months?	eceived from the assoc	iation(s) during the
Fish feed Growth hormone Fertilizer Water treatment chemical Other chemical Other input Credit / loan Training / technical advice Inspection for quality Linking to market Reducing unfair competition Linking to finance insititutions None Other (specify)		Main services received from the association • Select all that applies
fy other		
	Fish feed Growth hormone Fertilizer Water treatment chemical Other chemical Other input Credit / loan Training / technical advice Inspection for quality Linking to market Reducing unfair competition Linking to finance insititutions None	Fish feed Growth hormone Fertilizer Water treatment chemical Other chemical Other input Credit / loan Training / technical advice Inspection for quality Linking to market Reducing unfair competition Linking to finance insititutions None Other (specify)

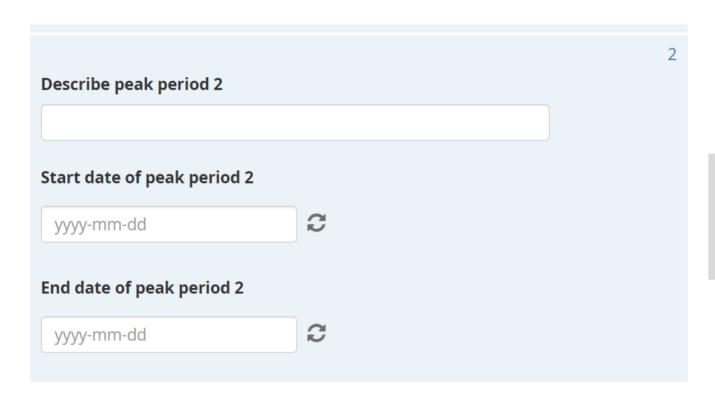


Section M: Business



 Describe each demand peak period – period with highest number of fry/fingerling sales





 Describe each demand peak period



	How many off-peak periods in a for fish seed?	year do you tend to experience g	reatest demand
	1		
•	» Off-peak period		
	Describe peak period 1		1
	Start date of peak period 1		
	yyyy-mm-dd	\mathcal{Z}	
	End date of peak period 1		
	yyyy-mm-dd	\mathcal{Z}	

Describe each
 demand off-peak
 period – period
 with lowest
 number of
 fry/fingerling
 sales



Would you be interested in producing fish seed of the genetically improved farmed tilapia? Yes No What reasons motivate you to want to produce fish seed of genetically improved farmed tilapia? faster growth less feed requirements survives in low-oxygen conditions Choose all tolerant to diseases that high-yielding applies good taste attractive skin colour high price/demand Other (specify) Specify other

Explain to the respondent what we mean by genetically improved farmed tilapia!

 A strain of tilapia developed by choosing broodstock with characteristics to breed and produce offspring with more desirable characteristics.



Have you experienced a situation where customers want to buy more fish see than you can supply?	d
Yes	
O No	
What did you do to meet the customer's demand when you had less fish seed than your clients were demanding?-	
Refer clients to other hatchery nearby	
Refer clients to other hatchery far away	
Buy seed from other hatcheries and sell to the client	
Ask the client to come later when seed is available	
Nothing	
Other (specify)	
Specify other	
Specify other	

 Dealing with excess demand



Are y	ou in any contractual agreement (oral or written) with your cl	ients?
•	Yes	
0	No	
What	t clients are you in a contractual agreement with?	
	Farmers	
	Fellow hatcheries	
	Commission agents	
	Other fish seed traders	
	Nucleus	
	Multinational companies	
	NGOs	
	Fish seed distributers	
✓	Other (specify)	
Speci	ify other	

- Contract:

 agreement
 between
 parties for the
 production and
 supply
- Clients in contractual agreements with
- Select all that apply



What did the contract involve? Volume to deliver Price per unit and total price Date to deliver Size of fry/fingerlings Type of strain Other (specify) Specify other Do you provide any other service to your clients in addition to fish seed? Training/advice Credit Transportation Follow up visits Bonus fry Testing for sex of fry Other (specify)

- Contents of the contact
- Other services provided to clients
- Select all that apply



Do you keep records of your fish seed production activities? Yes No What records do you keep? Amount of fry sold Sex of fry sold Age of fry at time of sale Weight of fry at the time of sale Batch no. Clients name and contact Type of seed Generation of the seed amount of feed price of feed Hormone use Other (specify)

- Record keeping
- Type of records
- Select all that apply



/here did you learn about record keeping from?
Relative
Fellow hatchery
Extension agent
NGO
Research institute
Radio
Trader / commission agent
☐ TV
Cell phone
Other (specify)
pecify other
our interview ends here. Many thanks for the time you have made available for his study. Is there anything else that you would like us to know

- Source of learning
- Select all that apply



Thank You

